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# M. S. PERKINS & COMPANY

*The  
Best  
in  
Fruit  
and  
Flowers*

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Department of Agriculture  
*High  
Quality  
Trees  
Shrubs  
Vines  
Bulbs*



*Perkins'  
Quality  
is  
Sure  
to  
Grow*

*Our  
Products  
are Grown  
under the  
Supervision  
of Experts*

**DANVERS :: MASSACHUSETTS**



WE wish every one a happy and prosperous year and tender our sincere thanks for the numerous orders entrusted to our care. Will everyone speak a kindly word for us and ask all friends to send their orders to us. We shall be glad to send catalogues to all interested. Our pleasure is to give all customers the most complete satisfaction. Two things we specially request. First, that you retain this catalogue for future reference. You will need something in our line sometime if not just at the present moment. Second, **Order Early.** Do not wait until just the time you want the stock to plant. Let us book your orders now. No time like the present. Then we can ship at the right time, just when you want the goods.

You may send money any way you prefer. Personal check, postal or express money order, registered letter, or small amounts in postage stamps. If postage stamps are sent, please send the one cent denomination.

Please remember you cannot buy better stock anywhere. Quality is our motto.

### **Special Inducements for Early Orders**

Upon all orders (for anything in this catalogue) that are sent during the month of February, you may deduct 10 per cent, providing the orders amount to \$5.00 or more and in addition we will make you a present of 25 fine gladioli bulbs absolutely free.

On all orders amounting to \$5.00 or more sent us during March, 5 per cent. may be deducted and with each one of these orders one dozen fine gladioli bulbs will be sent absolutely free.

Please remember, we supply all kinds of poultry supplies and appliances at right prices.

We also make a specialty of all rural books which are sent by mail postpaid, at lowest publishers' prices.

In short, if in need of anything for the farm and garden, write us your wants.

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**M. S. PERKINS & COMPANY, Danvers, Mass.**

# GLADIOLI

The newer and finer varieties of the gladiolus are marvelously beautiful. The flowers are large, the spikes immense, and the colors of wonderful variety.

Furthermore, the culture of the gladiolus is so simple as to render it the ideal flower for the people everywhere.

It will grow anywhere in a sunny location, whether soil be sandy, gravelly, loamy, or even a clay, though a good loam is to be preferred. Let the ground be well prepared by spading or plowing until light and mellow. Bone meal, sheep manure, or any good fertilizer may be spread broadcast and thoroughly mixed with the soil. Do not use fresh manure. The litter must be old and thoroughly rotted if used at all. Better apply it to the land the season previous to planting the gladiolus.

the most gorgeous flowers imaginable. To this end, plant the bulbs freely and liberally by dozens and hundreds to secure the most supreme satisfaction. We have placed our prices within reach of all.

Cut the flower spikes as soon as first floret begins to show color. Place in water and they will continue to open and last a week or ten days.

We have harvested and stored a splendid lot of gladiolus bulbs of all the very best varieties and have made the lowest possible prices for high grade stock. Favor us with your order and the satisfaction will be mutual.

If it is desired that the gladiolus bulbs be sent by mail kindly add five cents extra per dozen to cover postage.

We offer three grand mixtures. No. 1 contains the rarer and higher priced sorts; No. 2 the medium expensive varieties; and No. 3 the kinds that sell more cheaply. Remember, please, **each mixture is a bargain**. Even the least expensive one is not of cheap quality made up of inferior seedlings; but of **splendid named varieties** such as you will find listed below.

## Prices of Mixtures of Gladioli Varieties.

No. 1 .....	\$ .85 per dozen; \$5.00 per 100
No. 2 .....	.60 per dozen; 3.00 per 100
No. 3 .....	.35 per dozen; 1.50 per 100
	Per Per Doz. 100

<b>America.</b> Standard soft flesh pink, an excellent variety, the favorite of the florist trade. A vigorous grower, a grand flower.....	.35	1.35
<b>Augusta.</b> White with blue anthers	.35	1.45
<b>Adelina Patti.</b> Deep violet blue, similar to Baron von Hulot in color but a much larger flower.	2.50	15.00
<b>Baron von Hulot.</b> Deep violet blue, a very distinct color among gladioli. It forms a very pleasing contrast to the yellow varieties.	.40	1.75
<b>Blue Jay.</b> Blue with light markings. A new variety—very attractive .....	3.50	25.00
<b>Badenia</b> —Pale lavender—very odd and unique. Rare and beautiful	5.00	35.00
<b>Canary Bird.</b> Light yellow.....	1.00	7.00
<b>Electra.</b> Fine bright scarlet.....	1.50	7.50
<b>Empress of India.</b> Deep velvety maroon. Deepest shade of all. Very rich .....	1.00	6.00
<b>Europa.</b> Very finest pure glistening white. There is no white gladiolus equal to Europa.....	1.25	9.00
<b>Faust.</b> Rich, deep red, very large flower. Much admired.....	.50	2.50
<b>Glory.</b> Cream color with crimson marks. Ruffled edges.....	.75	4.00
<b>Golden King.</b> Golden yellow with crimson blotch in throat. Magnificent variety, the best of its shade .....	1.25	6.00



Plant the bulbs from four to six inches deep according to their size, placing them six inches apart each way if set in beds or four inches apart in rows about two feet apart if the row method is preferred.

Begin planting in April and continue setting the bulbs every fortnight until the last of June. This plan will furnish flowers from July until frost, through the entire summer,



<b>Golden Queen.</b> Cream color, with carmine on lower petals.....	.50	3.00	<b>Panama.</b> Rose pink, very large open flowers; a splendid variety in every way .....	.65	4.00
<b>Golden West.</b> Orange, darker throat .....	.50	3.50	<b>Peace.</b> Very large white flower with violet shade on lower petals. An exceedingly vigorous grower, as the spikes rise five feet high. Blooms late and is certainly a very fine variety .....	.75	5.00
<b>Halley.</b> Beautiful salmon pink, very large flowers that bloom very early, which is remarkable. There is no other gladiolus of the size and quality of Halley that blooms so early. We have had it in bloom in 60 days from planting, and that too with only outdoor field culture. Everyone admires Halley. Plant Halley by the dozens and by the hundreds. Plant Halley early and late in the season. You will never get too many flowers of this splendid variety .....	.50	2.00	<b>Pink Perfection.</b> Rose with dark blotch .....	.40	2.00
<b>Independence.</b> Rose pink, good cut flower .....	.45	2.00	<b>Doz.</b> 100		
<b>Jean Dieulafoy.</b> Cream color with carmine blotch .....	1.00	6.50	<b>Princepine.</b> Red with white throat .....	.50	3.00
<b>Klondike.</b> Primrose yellow with crimson blotch. Dwarf grower. Blooms early .....	.50	2.50	<b>Princeps.</b> Dark scarlet with white on lower petals. Very attractive. Like an amyrrh.....	.65	3.00
<b>Lily Lehmann.</b> As white and delicate as a pure white lily with just a faint tint of pink on tips of petals. Refined and beautiful..	.50	3.00	<b>Rosella</b> Rose. Throat showing white. Very beautiful.....	1.00	7.00
<b>May.</b> White flecked crimson.....	.40	2.00	<b>Scarsdale</b> Lavender. A massive flower, very fine indeed.....	1.00	7.00
<b>Mrs. Francis King.</b> Flame pink, carmine flowers growing on a long spike. Grand variety.....	.35	1.35	<b>Schwaben.</b> Canary yellow with blotch of brownish carmine. A grand novelty .....	2.50	5.00
<b>Mrs. Frank Pendleton.</b> Delicate pink with blood red throat. At least ninety per cent. of flower lovers would say this is the grandest and most beautiful gladiolus they ever saw. Every one is enraptured with it. All should plant it freely this season. It affords a rare treat....	1.50	8.50	<b>Scribe.</b> Cream white flecked with rose .....	1.00	7.00
<b>Niagara.</b> Cream yellow with carmine markings. Very large flowers. Nothing of this shade equals Niagara. One of the best of all. This gladiolus stands as invincible as the mighty and matchless cataract which bears the name .....	.65	4.00	<b>Sulphur King.</b> Pure sulphur yellow .....	2.00	14.00
			<b>War.</b> Deep blood red a very distinct and unique gladiolus. Plant it with Peace for contrast. Grand .....	1.50	10.00
			<b>Willy Wigman.</b> Cream-white with crimson blotch on lower petals. Fine variety .....	.50	3.00

Where large quantities of gladioli bulbs are wanted, be sure and submit the list to us for special prices.

We give the finest quality of stock at the very lowest prices.

We have large quantities of cut flowers of all varieties of gladioli for sale during August and September. Send us your orders. We will ship by express or parcel post and guarantee complete satisfaction. The price of the finest and most expensive blooms will not be over five or six dollars per hundred. Be sure and write us what you want and we will make prices that will please you.

## ROSES

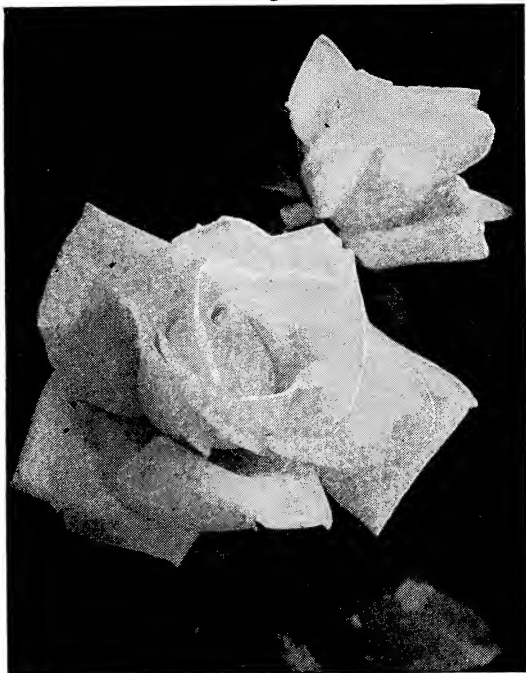
The rose is truly queen of flowers. We list only the very finest varieties which have been carefully selected for their hardiness and free blooming qualities. Every shade of color is included.

In northern latitude all roses are better for winter protection. In late autumn let each bush be banked with earth ten or twelve

inches high, then cover with straw and evergreen boughs.

Dormant rose bushes should be planted very early in the spring, the sooner the better—after the frost is out of the ground and the soil is dry enough to work properly.

For late planting by all means use potted plants.



Frau Karl Druschki

Prices for all varieties of roses unless otherwise specified are as follows:

	Each	Doz.
Large two year dormant stocks...	\$.35	\$3.50
Extra large two year roses from large pots (five to six inch)...	.45	4.75
Smaller potted plants .....	.25	2.50

#### HYBRID PERPETUALS

**Anne de Diesbach.** Beautiful shade of carmine.

**Baron de Bonstetten.** Rich maroon. Very large, double, fragrant flowers.

**Clio.** Flesh color, center shaded rosy pink. A fine rose.

**Frau Karl Druschki.** Very large, pure white. Finest white rose, called also White American Beauty. A perpetual bloomer. One of the very best.

**General Jacqueminot.** Brilliant scarlet crimson. An old favorite.

**Gloire Lyonnaise.** White, tinted yellow, large and very pleasing.

**Hugh Dickson.** Intense crimson, a continuous bloomer throughout the entire season.

**J. B. Clark.** Deep scarlet shaded crimson. Very strong grower, free bloomer. A splendid rose.

**Magna Charta.** Pink suffused with carmine, fragrant.

**Margaret Dickson.** White with flesh center. Excellent variety.

**Marshall P. Wilder.** Cherry-carmine, very fragrant.

**Mrs. John Laing.** Soft pink, exceedingly fragrant and a perpetual bloomer. One of the very best.

**Mrs. R. G. Sherman Crawford.** Deep rosy pink. Large flowers, which are borne from early summer until late autumn.

**Paul Neyron.** Deep rose color, the largest of all roses.

**Prince Camille de Rohan.** Very deep velvety crimson. Darkest colored rose we have.

**Ulrich Brunner.** Cherry-red.

#### HYBRID TEAS AND TEAS

The Fine Everblooming Roses.

**Dean Hole.** Silvery carmine with salmon shadings. Very fine indeed.

**Edward Mawley.** Rich crimson maroon. A Gold Medal variety.

**Etoile de France.** Vivid crimson, very double, large size.

**Gruss an Teplitz.** Rich scarlet crimson. A grand bedding rose, succeeds everywhere. Very fragrant.

**Johnkeer J. L. Mock.** Carmine pink. Beautiful flower, highly perfumed and a great prize winner. Grand bedding rose.

**Kaiserin Augusta Victoria.** Pure white shading to lemon. A first-class everblooming rose.

**Killarney.** Pink, very large size, immense bloomer; flowers the entire season. Sweet and fragrant.

**Lady Ashtown.** Soft rose, free flowering, large flowers that are produced in perfection under all weather conditions.

**Lady Hillingdon.** Fine free flowering yellow. 50c. each; \$5.00 per doz.

**Laurent Carl.** Deep red, blooms well in dry, hot weather.

**Lyon Rose.** A wonderful flower, coral red or salmon pink, shaded with corn yellow, toning to shrimp pink at tips of petals.

**Mme. Caroline Testout.** Superb pink, similar to the popular La France, but a great improvement on that variety. The most popular pink rose.

**Mme. Ravary.** Rich deep yellow. Excellent.

**Mrs. Aaron Ward.** Indian yellow. A fine rose.

**Maman Cochet.** Deep rose pink.

**Radiance.** Rosy carmine and soft pink. A magnificent rose.

**Rhea Reid.** Deep red. One of the very best.

**Sunburst.** A glorious yellow. Plant this rose in great beds of a dozen or more for finest effect.

50c. each; \$5.00 per doz.

**White Cochet.** Fine white tea rose. Very fragrant.

**White Killarney.** A white edition of the pink Killarney and equally desirable.

**Wm. R. Smith.** Cream, suffused with pink. Very fine bedding rose.



**HYBRID RUGOSA ROSES.**

Hardest of all roses. Constant bloomers. Fine to form groups of shrubbery.

**Rugosa Alba.** Single white flowers.

**Rugosa Rubra.** Single red flowers.

**Blanc Double de Coubert.** Elegant double flowers, pure white.

**Conrad F. Meyer.** Silvery rose, double.

**Mme. Georges Bruant.** White, semi-double. 25c. each; the five \$1.00.

**BABY ROSES.**

These make compact bushes about 18 inches high and flower continuously from early summer until frost. Very attractive.

**Erna Teschendorff.** Carmine red.

**Mrs. Cutbush.** Cerise pink.

**Yellow Baby Rambler.** Best yellow.

Above three all for 75c.

**CLIMBING ROSES.**

Very useful and attractive to cover porches, trellises, rocks, etc.

**American Pillar.** Pink with clear white eye. Large single flowers borne in enormous bunches.

**Climbing American Beauty.** Rosy crimson like American Beauty, its parent. Exquisitely fragrant.

**Dorothy Perkins.** The finest pink climber.

**Excelsa.** Beautiful crimson with glossy foliage, much better than the old Crimson Rambler, which it will no doubt supersede.

**Tausendschon.** Large trusses of soft pink flowers changing to carmine when fully expanded. Also called Thousand Beauties.

All five Climbing Roses \$1.00.

**SPECIAL ROSE OFFERS.****No. 1.**

1 2-year bush Frau Karl Druschki.

1 2-year bush Caroline Testout.

1 2-year bush Gruss an Teplitz.

All three 75c. These are all continuous bloomers.

**No. 2.**

1 2-year bush Frau Karl Druschki.

1 2-year bush Mrs. John Laing.

1 2-year bush R. G. Sharman Crawford.

1 2-year bush Paul Neyron.

1 2-year bush Hugh Dickson.

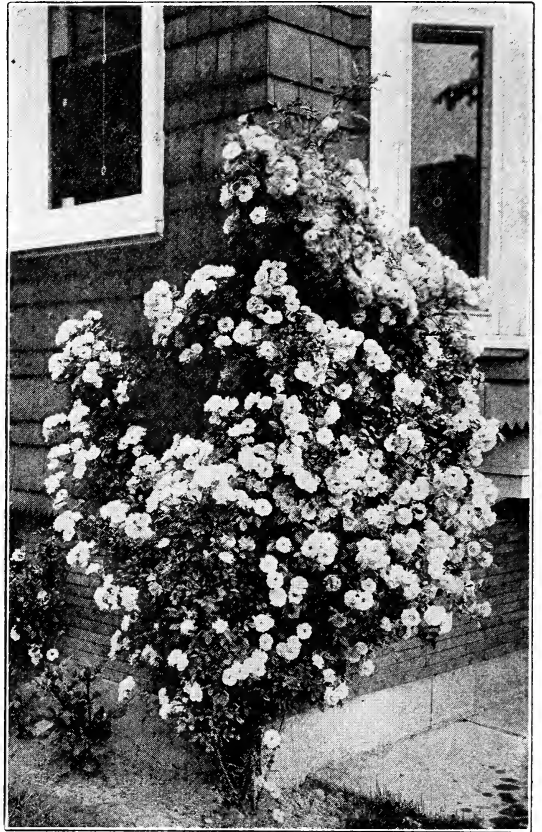
1 2-year bush J. B. Clark.

1 2-year bush Clio.

1 2-year bush Baron de Bonstetten.

1 2-year bush Prince Camille de Rohan.

1 2-year bush Gloire Lyonnaise.



**Thousand Beauties**

The entire ten fine Hybrid Perpetual Roses in large 2-year stock only \$2.00 for the lot.

**No. 3.****Everblooming Roses.**

1 Edward Mawley

1 Etoile de France

1 Gruss an Teplitz

1 Kaiserin A. Victoria

1 Pink Killarney

1 Mme. Caroline Testout

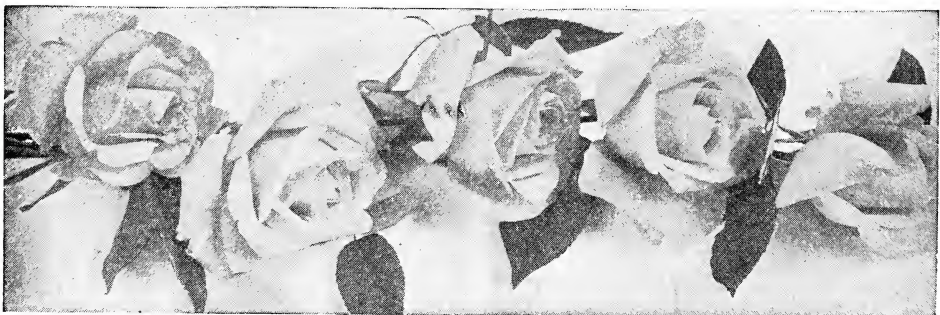
1 White Cochet

1 Mrs. Aaron Ward

1 White Killarney

1 Maman Cochet

All above ten fine everblooming roses only \$2.50 for the lot.





# SUPERB HARDY PHLOX

Phlox may be set out very early in the spring or in the fall during September and early October. Select rich moist soil and set the plants eighteen inches apart in rows three feet apart. The roots should be divided and reset once in about every three years.

The phloxes are heavy feeders and should be given a good dressing of manure every fall. Sheep manure, bone meal or any good mixed fertilizer may be applied in the spring. Keep the plants well watered during the flowering season to secure an abundance of large flowers.

We supply the varieties in the list marked Best Recent Introductions at the uniform price of 25 cents each; \$2.50 per doz.; \$15.00 per 100.

The price of the general collection is 15 cents each; \$1.50 per doz.; \$9.00 per 100.

We are making a special offer of one dozen best hardy phlox to consist of the varieties Europa, Elizabeth Campbell, Frau Anton Buchner, Geo. A. Strohlein, Le Mahdi, Mme. Paul Dutrie, Rynstrom, R. P. Struthers, Selma Siebold, Von Hochberg, and Widar. The above are magnificent varieties. We will sell the entire dozen one of each kind for \$1.25; two dozen, two of each kind for \$2.25. Additional dozens at rate of \$1.00 each dozen. This is the best phlox offer made.

## The Best Recent Introductions

**Astrild.** Dense trusses of medium-sized flowers of a brilliant cochineal-carmine, shading deeper towards the center.

**Elizabeth Campbell.** Very bright salmon pink, with lighter shadings and dark crimson eye; an entirely new and much-wanted shade in Phlox.

**Gefion.** A new color in Phloxes, a tender peach-blossom pink with bright rose eye.

**Grideur.** Ground color soft mauve rose, heavily suffused and overlaid with a lively deep shade of cerise, giving the whole a beautifully mottled appearance.

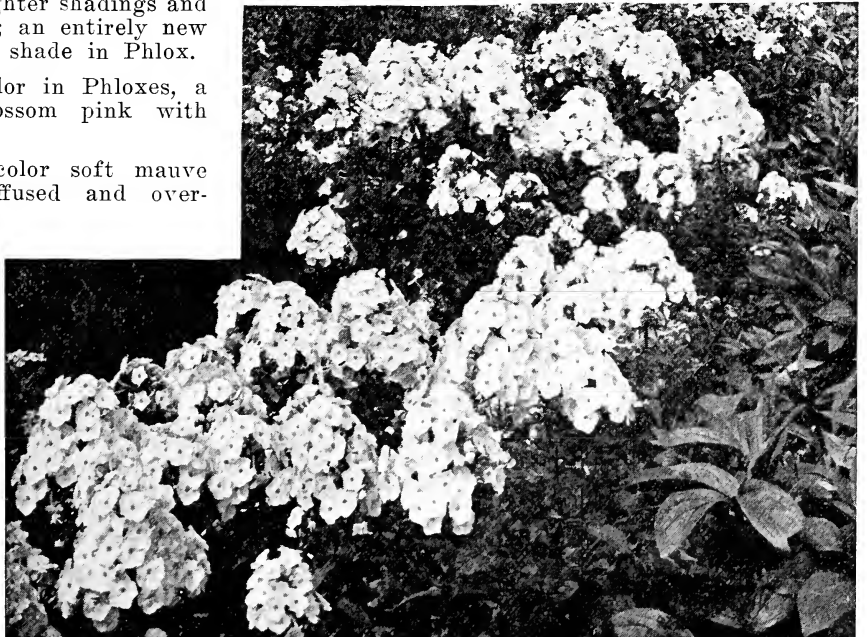
**Ingeberg** (New this season). The most brilliant Phlox yet introduced; a rich vermilion-red, with a live, almost iridescent suffusion of orange-salmon which is intensified by a small brilliant purple-crimson eye. The flowers are of large size, fully 1½ inches in diameter, and are produced on just properly filled (not overcrowded), much branched panicles; the plant is a strong healthy grower of medium height. We consider this novelty in a class by itself, and one that is certain to become a leader.

**Rheinlander.** A beautiful salmon-pink with flowers and trusses of immense size, the color of the flower is intensified by a very decided eye of a deep claret-red.

**Riverton Jewel.** An extra fine introduction, which it gives us great pleasure to recommend, a lively shade of mauve-rose illuminated by a carmine-red eye, a splendid improvement on the popular variety Asia.

**Thor.** A most beautiful and lively shade of deep salmon-pink suffused and overlaid with a scarlet glow and a light almost white halo around its aniline-red eye. This variety will undoubtedly hold the same place among deep salmon colors that Elizabeth Campbell holds among the light salmon-pinks.

**W. C. Egan.** One of the finest Phloxes yet introduced, and while the individual flowers according to the color-chart are of a delicate lilac color illuminated by a large bright solferino eye, the color effect as a whole is a delicate pleasing shade of soft pink.



A Bed of Our  
Hardy Phlox

**Wanadis.** Entirely distinct, a mottling of white and light violet, reminding one of the native *Phlox Divaricata Canadensis*. The color is intensified by a bright reddish-purple eye, a strong grower producing trusses of immense size.

### BEST GENERAL COLLECTION of HARDY PHLOX

**Antonin Mercie** (Medium). Light ground color, upper half of each petal deeply suffused bluish-lilac, large white halo.

**B. Comte** (Medium). Brilliant French purple, with crimson-carmine shadings.

**Bacchante** (Tall). Tyrian rose, with crimson-carmine eye.

**Baron von Dedem** (Medium). Brilliant cochineal red with salmon shadings.

**Champs Elysee** (Dwarf). A very bright rosy magenta.

**Eugene Danzanvillier** (Tall). Lilac, shading white toward the edges; large white center.

**Europa.** A white variety with very decided crimson-carmine eye; the individual flowers as well as the trusses are very large, entirely distinct.

**Frau Anton Buchner.** The finest white variety yet introduced, having the largest truss and individual flower; of dwarf habit.

**General Giovaninelli** (Dwarf). Bright tyrian rose, with light shadings at the base of each petal, a pure red eye; very effective.

**George A. Strohlein** (Medium). Bright scarlet, with crimson-red eye; does not bleach.

**Goliath** (Very tall). Rich carmine, shading to a deep center.

**Helena Vacaresco** (Dwarf). Very large flowering dwarf, white.

**Henry Murger** (Tall). White, crimson-carmine center.

**Hermine** (Dwarf). The dwarfest variety in our collection, never exceeding ten inches in height; pure white flowers of good size, early; unequalled for bordering; a perfect little gem.

**Hervor.** This is the finest variety of its color; a bright but soft rose-pink, with a large white eye.

**Rynstrom.** An improved form of the popular variety *Pantheon*; fine for massing, of a Paul Neyron rose color.

**Rosenberg.** Bright reddish-violet, with blood-red eye, large truss and individual flowers as large as a silver dollar.

**Le Mahdi** (Medium). Deep reddish-violet, with darker eye.

**Mme. Paul Dutrie** (Tall). A delicate lilac-rose, reminding one of some of the beautiful soft pink Orchids.

**Mrs. Jenkins** (Tall). The best tall early white for massing.

**Obergartner Wittig** (Medium). Bright magenta, with crimson-carmine eye; large flower and truss; one of the best.

**Pacha** (Dwarf). Deep rose pink, suffused with solferino-red and carmine-purple eye.

**R. P. Struthers** (Tall). Rosy carmine, with claret-red eye, fine.

**Selma** (Tall). Large flower, pale rose mauve, with claret-red eye.

**Siebold** (Tall). Bright vermillion-red overlaid with orange scarlet; crimson-red eye.

**Von Hochberg** (Tall). Bright French purple, one of the finest dark colored varieties.

**Von Lassburg** (Medium). The purest white in cultivation; individual flowers larger than any other white.

**Widar.** A splendid improvement on *Edmond Rostand*; in color a light reddish-violet, with very large white center, which intensifies the color.

### A NEW RACE OF PHLOXES, P. ARENSI

At the great international exhibition held in London in May, 1912, where this new type of *Phlox* received an award of merit, no other new plant in the Hardy Perennial class attracted such great attention. This new type originated through the successful crossing of the early-flowering popular *Phlox Divaricata Canadensis* with the showy hardy herbaceous varieties of *Phlox Decussata*. The plants are of vigorous, branching habit, growing, according to the variety, from twelve to twenty-four inches high. Coming into flower during the latter part of May, they continue in good condition for nearly two months.

From a large number of varieties, the introducer has selected for us six of the most distinct sorts.

**Amanda.** The dwarfest of the collection growing but 12 inches high, very bushy, flowers delicate lilac with deeper center.

**Charlotte.** Grows eighteen to twenty-four inches high, flowers very large, pale lilac shaded pink, with a prominent dark eye; one of the best.

**Grete.** Plant of very branching habit, twenty inches high, producing great masses of medium-sized white flowers.

**Helene.** Of a beautiful lavender-blue color, similar to *Divaricata Canadensis*. Shapely plant, fifteen to eighteen inches high.

**Kaethe.** Stems loosely branched, about twenty inches high, flowers purplish-rose, with a dark eye, surrounded by a lighter halo.

**Luisse.** A strong-growing variety, about two feet high, light lilac flowers with a carmine eye.

Price, 25c. each; \$2.50 per doz.; \$15.00 per 100

### Early Flowering Hardy Phloxes, P. Suffruticosa

While this type does not contain the rich colors which are a feature of the other well-known sorts, it is invaluable on account of coming into bloom in May, or fully six weeks earlier than the others, and continuing throughout the season.

**Clouded Gem.** White, suffused with rose.

**Miss Lingard.** The grand, free-flowering early white.

**Hercules.** Bright rosy lilac.

**Mrs. Dalrymple.** White shaded rose; scarlet eye.  
20c. each; \$2.00 per doz.; \$15.00 per 100.

## German Iris

These are very easily grown and flower in May. Plant in a sunny location in rich and moist but well drained soil, barely covering the roots. A choice list follows:

Price 15c. each; \$1.50 per doz.; \$10.00 per 100.

**Blue Boy.** Standards and falls a beautiful lavender-blue.

**Celeste.** Pale azure-blue.

**Cherion.** Standards lilac-mauve, falls violet-mauve.

**Edith.** Standards bright plumbago-blue, falls purple.

**Florentine Alba.** Sweet scented, early flowering white.

**Gazelle.** White, heavily frilled with rich mauve.

**Honorabilis.** Standards golden-yellow; falls mahogany-brown.

**John De Witt.** Standards bluish-violet, shading lighter towards the centre; falls deep violet-purple veined with white.

**La Tendresse.** Ageratum-blue, shading lighter with brown veins.

**Lord Salisbury.** Standards amber and white; falls dark violet-purple with white veins.

**Mad. Chereau.** Pure white, prettily edged with light blue.

**Maid Marion.** Standards lavender, falls lavender reticulated purple.

**Maori King.** Standards golden yellow; lower petals chocolate veined white and edged yellow.

**Mrs. H. Darwin.** Standards white, falls reticulated violet.

**Ossian.** Standards straw-yellow, falls bluish violet.

**Plicata.** Standards bright violet-purple; falls deep violet-purple.

**Plumeri.** Standards rose-mauve with metallic sheen; falls vinous mauve.

**Queen of May.** A lovely soft rose-lilac.

**Rembrandt.** Standards light lavender, falls deeper.

**Shakespeare.** Standards straw-yellow veined with burnt umber; falls deep carmine-violet, shaded deeper and white veins.

**Spectabilis.** Standards light violet-purple; falls deep violet-purple with dark shadings; one of the earliest to flower.

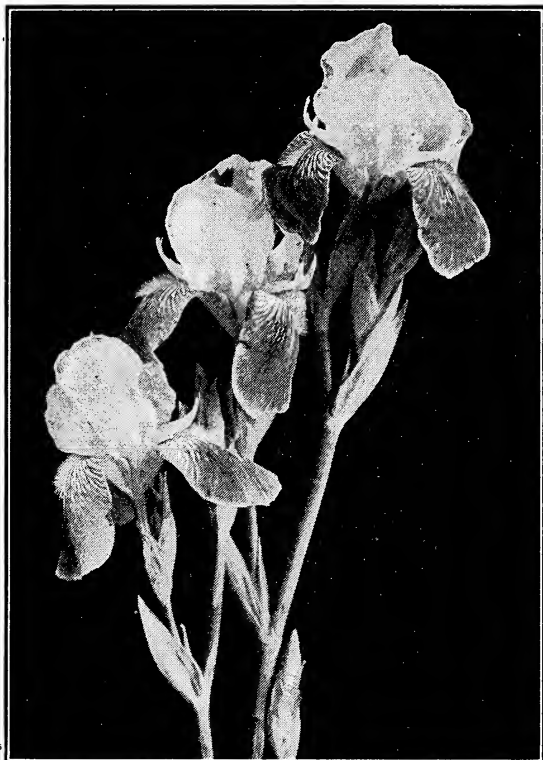
**Tinnae.** Deep ageratum-blue.

**Walneri.** Standards parma-violet, falls bluish-violet.

### IRIS PALLIDA

**Pallida Dalmatica.** Finest of German type, strong, vigorous grower, large, fragrant flowers, standards lavender, falls lavender shaded blue.

**Pallida Speciosa.** Standards dark lavender, falls light purple, very free flowering.  
25c. each; \$2.50 per doz.; \$20.00 per 100.



German Iris

## Japanese Iris

These are the finest of all Iris, bloom from middle of June to August. Give them rich soil and plenty of moisture, especially when forming their buds. Very fine for cut flowers as well as garden decoration. Plant them liberally. We list the finest varieties below:

Order by name or number.

No.

2. **Tora-odori.** White, faintly traced with violet.

4. **Yomo-no-umi.** A fine, free-flowering early creamy-white; 6 petals.

5. **Koki-no-iro.** Light violet-purple, with white veins; 6 petals.

9. **Oniga-shima.** Bright violet-purple; 6 petals.

11. **Hano-no-nishiki.** Bright violet, white veinings.

12. **Shippo.** Light lilac, densely veined with purple.

14. **Shishi-ikari.** White ground, densely veined and mottled with dark violet purple.

15. **Gekka-no-nami.** Very early, pure white.

20. **Kumo-funjin.** White, with a broad border of magenta-lilac; 6 petals.

25. **Seno-no-jhora.** Evenly variegated throughout with white and crimson-purple; 6 petals.



## DAHLIAS

31. **Rinho.** Rich, lively purple with white veinings; 6 petals.
40. **Kanarinishiki.** Greyish-white, marbled violet; 6 petals.
43. **Shi-un-ryo.** Greyish-white, deeply and densely veined and suffused with violet.
44. **Yoshimo.** Creamy-white, delicately veined with violet; 6 petals.
55. **Shuchiukwa.** Crimson-purple with large white veins and center.
62. **Misutmoshito.** Violet-purple, marbled with white.
72. **Uji-no-hotaru.** Bright violet-purple shaded with blue; 6 petals.
77. **Yayaura.** White, marbled with light violet.
83. **Washi-no-wo.** A mottled violet-purple, shading to bright violet.
87. **Kabata.** Rich plumbago-blue; 6 petals.
96. **Tebotan.** White ground, with violet-blue veinings.
100. **Yomo-zakuru.** Light ground color, densely veined and suffused reddish-purple.
107. **Tokyo.** The finest pure white; 6 petals.
109. **Hosokawa.** Rich purple with white veinings; 6 petals.
110. **Nitari.** White, overlaid with rosy-purple.
- Price, 25c each, \$2.00 per doz.; \$15.00 per 100.



Dahlias

The dahlia is very easily grown and a most popular flower. Plant in a sunny location in soil not too rich and you will have an abundance of fall flowers, as the dahlia blooms most freely in cool, moist, autumn weather.

Our Special List includes the cream of all varieties, and we specially recommend them to our customers.

### Special List of Grand Dahlias.

	Each
<b>Acquisition.</b> This is a very fine purple show dahlia .....	\$0.20
<b>A. D. Livoni (Show).</b> Pink. A neat and very delicate flower .....	.15
<b>Arabella (Show).</b> Pinkish primrose-yellow. Best of its color .....	.15
<b>Bertha von Suttner (Peony).</b> Salmon pink, shaded yellow .....	.35
<b>Delice (Decorative).</b> This is the very finest pink decorative dahlia .....	.15
<b>Dorothy Peacock (Show).</b> Bright shell pink. No other pink dahlia is equal to Dorothy Peacock .....	.20
<b>Dreer's White (Show).</b> Pure glistening white. No white dahlia excels Dreer's White .....	.20
<b>Frank Smith (Show).</b> Maroon throughout save for very tip of petals, which are white. A very distinct and unique union of contrasting colors. Frank Smith is our prime favorite. Be sure and get it .....	.20
<b>Geisha (Peony).</b> Scarlet and gold. Petals twisted and curled in a remarkable manner. A very attractive dahlia. Every one admires it.....	.35
<b>Gen. Miles.</b> A fancy show dahlia. Color violet rose heavily striped and spotted purple. Very fine flower in great demand .....	.50
<b>Golden West (Decorative).</b> An exceedingly fine yellow dahlia. Large flower. Tips of petals divided or notched. Very pleasing indeed .....	.35
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<b>J. H. Jackson (Cactus).</b> Deep rich maroon .....	.15
<b>Lawine (Cactus).</b> Pure white .....	.15
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# Best Books For Gardener And Professional

The horticultural works listed herewith have been specially selected with a view to meeting the wants of our customers. Each book listed is the best obtainable on the subject it treats of. We can obtain for you any book in print; just give us title and author. All books delivered postpaid at the price named.

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In making selection from above lists as many of one kind may be selected as is desired.





Festiva Maxima

## PEONIES

There is no more beautiful flower than the peony. It is unrivalled even by the rose itself. Plant the roots in September, covering the buds not more than two inches deep and they will usually bloom the following June. The peony is absolutely hardy and free from disease. Once planted, it is good for a lifetime. The roots grow larger and larger year by year and bloom more and more freely, so get the very best varieties which cost but little more than the poorer ones.

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<b>Avalanche.</b> Very large fine white flower with petals edged or marked with carmine. Beautiful flowers.....	1.50
<b>Baroness Schroeder.</b> Beautiful flesh white, one of the very finest flowers. Free bloomer .....	2.25
<b>Claire Dubois.</b> Rosy pink. A large late bloomer. Extra good .....	1.50

Each

<b>Couronne D'Or.</b> Large creamy white flower showing in center a tuft of white petals flecked with carmine and surrounded by a ring of yellow stamens. A very late bloomer. Good.....	.75
<b>Delachei.</b> Large rose type flower. Violet-crimson shade. Great bloomer. Extra good variety .....	.50
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<b>Etta.</b> Hydrangea pink. Very delicate color and fine flower. One of the finest in every way. Very late.....	1.00
<b>Eugene Verdier.</b> Very large rose type flower. Seashell pink. Fine late variety .....	1.50
<b>Grandiflora.</b> Very late, large fine light pink flower. Best late pink of its shade .....	1.50
<b>Grandiflora Nivea Plena.</b> Very early, white with carmine markings. Very fine indeed .....	1.50
<b>Felix Crousse.</b> Brilliant red large bomb-shaped flower. This is the very finest red variety .....	.75
<b>Festiva Maxima.</b> Very large globular flower. Pure white, center flecked crimson. Early and fine cut flower. Best of its color and season.....	.50
<b>Livingstone.</b> Very large pale pink. Late and extra fine. Tips of petals silvered. Central petals flecked carmine.	1.00
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<b>Marie Jacquin.</b> This is a very distinct and beautiful peony semi-double flower with white petals surrounding conspicuous yellow stamens, resembles a pond lily .....	.75
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<b>Mme. Crousse.</b> Large fine white bloom occasionally marked with carmine....	.75
<b>Mme. Ducl.</b> Large globular bomb-shaped flower, salmon rose with silvery reflex .....	.75
<b>Mme. Emile Galle.</b> Exceedingly delicate shade of shell pink. Late and superb.	1.00
<b>Mme. de Verneville.</b> Bomb shaped bloom white with carmine markings. Early, extra good .....	.50



	Each
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Monsieur Dupont. Large white flower, showing yellow stamens, central petals flecked crimson .....	.50
Monsieur Barral. Very large, pale lilac-rose. Very fragrant. Late and extra good .....	.75
Monsieur Jules Elie. Immense-sized bloom, largest of all peonies. Glossy pink, high bomb-shape flower. Be sure and get this grand peony .....	1.00
Officinalis Rubra. This is the old-fashioned red peony. Valuable for its rich red color and early blooming during last of May.....	.50
Rubra Superba. Very large, late, deep crimson flowers, the best late deep red we have .....	.75
Solfatare. Sulphur white, nearest approach to a yellow peony. Very good .....	.75
Venus. Very large, high crown. Pale hydrangea pink. Fragrant. Extra good .....	1.50

**Special Offers on above Finest Peonies.**

Select any twelve you wish and deduct 10% from the total price. Better still order the entire list, deducting 15% from the sum total quoted.

**GENERAL LIST OF PEONIES**

Price: 45c. each, \$4.50 per doz.

Arthemise. Violet rose; large and fragrant.
Candidissima. Creamy white; early.
Charlemagne. Rich salmon pink.
Duke of Wellington. Large, white; grand cut flower.
Jeanne d'Arc. Pink, overlaid with sulphur white.
Lady Leonora Bramwell. Pale lilac-rose.
L'Eclatante. Deep crimson red; fine.
Louis Van Houtte. Deep carmine rose, brilliant.
Officinalis alba. White.
Officinalis rosea. Pink.
Officinalis rubra. Red.
Queen Victoria. White.

Price: 50c. each, \$5.00 per doz.

Floral Treasure. Pink; great bloomer; good cut flower.
Jenny Lind. Light pink; free bloomer.
Mme. Barillet Deschamps. Violet rose; fragrant.
Mme. Bucquet. Velvety crimson; very rich; extra.
Mme. Calot. Free blooming; white.
Mme. Lebon. Cherry red.
Mathilde de Roseneck. Soft flesh pink; beautiful.
Meissonier. Brilliant crimson; like American Beauty Rose.
Mons. Krelage. Deep currant red.
Nigra. Very deep crimson.
Norfolk. Beautiful light rose.

The Bride. White; great for landscape work.

Price: 75c. each; \$8.00 per doz.

Blanche Turner. Milk white, ruby markings.
Elsie Lapworth. Rose and white; large; fine.
Eureka. Rosy crimson.
Hesperides. Nearly pure white; very large.
Mme. Forel. Enormous double pink bloom.
Maud Hutchinson. White.
Model de Perfection. Violet rose, with shades flesh pink; superb.
Rachel. Crimson; very intense color.
Rhoda. Crimson.

Price: \$1.00 each, \$11.00 per doz.

Bertha. Bright crimson; very large; extra good.
Commodore Dewey. Deep crimson.
Laura. Crimson.
Lillie McGill. Bright crimson; very large.
Margaret Gerard. Hydrangea pink.
Minnie Larson. Rosy purple and flesh color.
Miss Henninger. Soft rose and light cream.
Prof. Budd. Purplish rose.

The following varieties of Peonies are rare and necessarily high priced. They are grand beyond expression and are recommended to Peony enthusiasts.

	Each
Baroness Schroeder. Light pink.....	\$2.25
E. G. Hill. Tyrian rose.....	3.00
La France. Apple-blossom pink.....	6.00
Lamartine. Rosy carmine; grand.....	4.00
Madam Emile Lemoine. Satiny pink...	2.50
Mont Blanc. Milk white.....	5.00
Marie Crousse. Soft flesh color.....	3.00
Milton Hill. Seashell pink. Immense..	6.00
Mons. Martin Cahuzac. Deep maroon..	5.00
Sarah Bernhardt. Apple-blossom pink..	4.00
Therese. Violet rose .....	4.50
Walter Faxon. Bright rose .....	5.00



Officinalis Rubra—Deep Red



Barberry Thunbergii

## SHRUBS

No home is complete without a good selection and variety of the best shrubbery. All varieties of

Althea, Barberry, Dogwood, Deutzia, Forsythia, Honeysuckle, Hydrangea, Philadelphia, Privet, Spirea, Syringa, Viburnum and Weigela.

25c. each; \$2.00 per 10; \$18.00 per 100.

## CLIMBING VINES

Clematis, Dutchman's Pipe, Honeysuckle, Trumpet Vine, Virginia Creeper, Wistaria and Ivy.

25c. each; \$2.00 per 10; \$18.00 per 100.

## Asparagus Plants

Barr's Mammoth, Bonvallet's Giant, Giant Argenteuil, Palmetto.

1 year roots, 65c. per 100; 2 year roots, 85c. per 100.

## CANNAS

The modern canna grows with tropical luxuriousness and is famous not alone for its massive green or bronze leaves but as well for its enormous flowers of brilliant hues. It is the finest bedding plant.

Plant the canna in circular or oval beds, each bed of the same color for finest effects,

setting the roots or plants 18 inches apart each way. The larger the beds the grander the display.

As soon as the plants begin to grow rapidly supply generous allowances of water. All varieties listed have green leaves unless otherwise mentioned.

### Choice Varieties with Yellow Flowers.

	Each
Buttercup. 3 ft. Bright buttercup yellow .....	\$0.15
California. 4 ft. Rich orange gold....	.15
Gladiator. 5 ft. Bright yellow spotted red .....	.20
Kate F. Deemer. 4 ft. Oriole yellow..	.25

### Cannas with Red Flowers.

Beacon. 4 ft. Cardinal red.....	.15
Brandywine. 3½ ft. Brilliant red flowers. Bronze foliage .....	.15
Duke of Marlborough. 4 ft. Rich velvety crimson .....	.15
Firebird. 4 ft. Glistening scarlet. Very fine. Immense trusses .....	.35
Meteor. 5 ft. Deep crimson. Grand....	.25
Wm. Saunders. 4 ft. Bright scarlet. Bronze foliage .....	.15

### Cannas with Pink Flowers.

Betsey Ross. 3 ft. Rose pink; dwarf..	.15
Mrs. Alfred F. Conard. 4 ft. Grandest pink canna .....	.25
Rosea Gigantea. 3½ ft. Giant flowers of soft rose to carmine pink.....	.25
Venus. 4 ft. Rosy-pink with border creamy yellow.	

### Variegated Cannas.

Gladiflora. 3½ ft. Crimson, changing to carmine rose edged gold. Free bloomer .....	.20
Mme. Crozy. 2½ ft. Orange scarlet, edged bright yellow .....	.15
Panama. 3 ft. Rich orange red, edged golden yellow. Very large flowers. Grand .....	.30

### Giant Orchid-Flowering Canna.

Burbank. 4½ ft. Canary yellow. Throat spotted crimson .....	.15
King Humbert. 4 ft. Orange scarlet, streaked with crimson. Magnificent bronze foliage. Finest bedder known.	.15
Wintzer's Colossal. 5 ft. Largest flowering canna in existence. Brilliant scarlet .....	.35
Wyoming. 7 ft. Orange colored blossoms and purple foliage. A giant....	.15

### Special Canna Offer.

Where cannas are ordered in one dozen lots 10% from above price may be deducted. Two or more dozens in one order take off 20% from quoted prices.



Niagara

## GRAPE VINES

All the best varieties at the uniform price of 15c. each; \$1.50 per dozen; \$10.00 per 100, postage prepaid by us.

### Black Grapes.

**Campbell's Early.** Very large handsome grape, early and strong grower.

**Concord.** The standard black grape.

**Moore's Early.** Earliest black, two weeks before Concord.

**Worden.** A week earlier than Concord and better quality. Our finest black grape.

### Red Grapes.

**Brighton.** Very fine large red grape; flesh very tender, juicy and of fine quality.

**Delaware.** Small bunch and small grape but very finest in quality.

**Vergennes.** very fine large red grape. It should be in every collection.

### White Grapes.

**Green Mountain.** Earliest of all white grapes, small bunch but very fine flavor.

**Diamond.** An early, handsome white grape of splendid quality.

**Niagara.** The standard leading American white grape.

## Strawberry Plants

All varieties, 25c. per dozen; 70c. per 100.

**Early Ozark (Per.)** Best early berry known, deep red, good size.

### Second Early and Midseason.

**Marshall (Per.)** Very large deep crimson berry of finest flavor and quality.

**Senator Dunlap (Per.)** A great berry. Will succeed anywhere on any soil. Big money maker.

**Ryckman (Per.)** Large yielder, does well even on sandy soils.

### Late Varieties.

**Chesapeake (Per.)** Standard late variety. Fancy market kind. Very large berry, brings high price.

**Gandy (Per.)** Old, popular late sort. Plant in rich moist soil and you will get berries that will bring good money.

**Steven's Late Champion (Per.)** A very late and popular variety.

## Everbearing Strawberries

50c. per doz.; \$1.50 per 100.

Be sure and plant some of these fall bearing varieties and have berries until frost comes.

Progressive and Superb are the best varieties.

## Raspberries

Price, 50c. per doz.; \$3.00 per 100.

All standard best varieties.

**St. Regis (Red Everbearing), Cuthbert and Herbert (red), Plum Farmer and Gregg (black), Columbian (purple).**

## Blackberries

Price, 50c. per doz.; \$3.00 per 100.

**Varieties—Blowers, Early Harvest, Eldorado, Mercereau, Rathbun and Snyder.**

## Currants

**Cherry and Fay's Prolific** are good standard red varieties with large bunches of large fruit. Price, 75c. per dozen, \$4.00 per 100.

**President Wilder.** A newer and still more valuable red. Price, 90c. per doz.; \$5.00 per 100.

**Perfection.** Very best red, grand new variety. Price, \$1.00 per doz.; \$7.00 per 100.

**White Grape.** Very best white variety. Price, 75c. per doz.; \$4.00 per 100.



## POULTRY AND FERTILIZERS

### POULTRY.

We keep three varieties of fowls, Rhode Island Reds, White Wyandottes and White Leghorns. We have the so-called Tom Barron strains of Wyandottes and Leghorns, our stock having all been bred from birds that were imported direct from Tom Barron of England. Barron has certainly produced strains of fowl remarkable for their laying qualities, as he has made average yields per hen per annum of from 250 to 280 eggs. Our birds are surely great layers.

Eggs for hatching from above three breeds: 75c. per sitting of 13. Write for prices on stock.

### Bantams.

These little fellows make splendid pets. The older people as well as the children en-

joy them greatly. They are good layers too. We have Golden Sebrights, Buff and White Cochins, Black-tailed Japanese, and Silkies.

Eggs: 75c. per sitting. Prices for stock given by mail.

### Ducks.

We breed Indian Runners, the best layers and the smallest eaters of all ducks. Eggs 75c. per sitting of 11 eggs.

If interested in breeding poultry send for special poultry supply catalogues.

### FERTILIZERS.

Before you order fertilizers, unleached hard wood ashes, bone meal, sheep manure, chemicals, etc., write us stating what quantities you require and we will make favorable prices.

## RURAL BOOKS

Write for special catalogues of books.

The best books are a man's finest asset. We send, prepaid, all books at publisher's prices. Write for any book you want. Below are a few of the best books on rural topics. These are all sent postpaid at prices named.

American Standard of Perfection for

Poultry .....\$2.00

American Fruit Culturist. Thomas.... 2.50

The American Apple Orchard. Waugh.. 1.00

Beginner's Guide to Fruit Growing.

Waugh ..... .75

American Grape Culture. Munson..... 2.00

Successful Fruit Culture. Maynard.... 1.00

Plums and Plum Culture. Waugh..... 1.50

Fruit Garden. Barry ..... 1.50

Grape Culturist. Fuller ..... 1.50

Pear Culture for Profit. Quinn..... 1.00

Quince Culture. Meech ..... 1.00

Peach Culture. Fulton ..... 1.00

Small Fruit Culturist. Fuller..... 1.00

Field Notes on Apple Culture. Bailey.. .75

Practical Fruit Grower. Maynard.... .50

Strawberry Culturist. Fuller..... .25

Practical Floriculture. Henderson.... 1.50

Home Floriculture. Rexford ..... 1.00

Parsons on the Rose. Parsons..... 1.00

Plant Culture. Oliver ..... 1.50

Commercial Rose Culture. Holmes.... 1.50

Commercial Violet Culture. Galloway.. 1.50

How to Keep Hens for Profit..... 1.65

Manual of Farm Animals..... 2.18

Manual of Gardening ..... 2.17

Farm and Garden Rule Book..... 2.00

Nursery Book. Bailey ..... 1.50

Fruit Growing. Bailey ..... 1.50

The Pruning Book. Bailey ..... 1.50

Bush Fruits. Card ..... 1.50

Garden Making. Bailey ..... 1.50

Vegetable Gardening. Bailey ..... 1.50

Profitable Poultry Keeping. Purvis.... 1.50

Alfalfa in America. Wing ..... 2.00

The Farm Dairy. Gurley..... 1.00

Artificial Incubating and Brooding..... .50

The Asiatics (Brahmas, Cochins and

Langshans) ..... .50

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The Chick Book ..... .50

Ducks and Geese ..... .75

Eggs and Egg Farms ..... .50

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The Leghorns—All Varieties..... 1.00

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Rhode Island Reds ..... .75

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Turkeys—Their Care and Management. .75

The Wyandottes—All Varieties ..... 1.00

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Open Air Poultry Houses, Woods, cloth .75

\$4223 on a Town Lot, Sheppard, cloth.. 1.00

American Poultry Year Book, cloth... 1.00

999 Questions and Answers, Heck, paper .50

The Home Built by Hens, Stoddard, paper .50

Origin and History of All Breeds of

Poultry ..... 1.00

Why Poultry Pays, and How to Make

It Pay ..... .50

How to Build Poultry Houses..... .50

Diseases of Poultry, Salmon..... .50

Successful Poultry Culture, Ward..... .50

A. P. J. Hand Book..... .15

**M. S. PERKINS & COMPANY, Danvers, Mass.**